

## Career Opportunity

# Sales Representative

**Advantage Business Systems** currently has an opening for a Sales Representative.

Are you looking for a position as a Sales Representative with a strong, growing company? Would you like to work in a fast paced, fun filled environment? Advantage Business Systems is looking to add to our growing sales team. Computer skills are a plus, however, we will train the right person. You will be trained to sell state of the art systems.

The objective of the sales position is to drive incremental revenue within the office equipment marketplace. The sales representative will be responsible for developing, implementing, and managing sales initiatives within a geographical sales territory. Advantage offers outstanding compensation and benefit packages.

To join our TEAM of dedicated professionals please email your resume to [info@absms.com](mailto:info@absms.com) or send your resume to:

Human Resources Dept.  
Advantage Business Systems  
5442 Executive Place  
Jackson, MS 39206  
Phone: 601-362-9192  
Fax: 601-982-2656.

### Key Attributes:

- \* Ability to call effectively at decision maker level
- \* Ability to timely prospect, demonstrate, & close
- \* Promote a high level of customer satisfaction
- \* Technology and Computer literacy
- \* Professional Appearance
- \* Ability to lift and carry 40 pounds
- \* Team orientation
- \* Sense of urgency
- \* Reliable transportation
- \* Group presentation skills
- \* Excellent communication skills – written and verbal

EOE M/F/D/V