

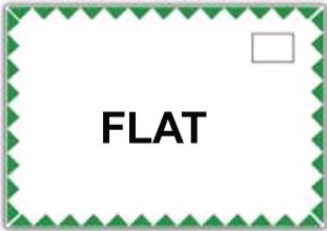


# How The Rate Change & Shape-Base Pricing Effect Your Mailing

## IJ-80, IJ-90, IJ-110 Without A Dynamic Scale

### USPS Rate Change May 14 2007

The USPS rate change takes effect May 14, 2007. The new rate change is much different than any previous rate change. Instead of simply increasing postage rates based on mail class and weight, they are now calculating postage based upon the class, size, shape and thickness of the mail, in addition to the weight.

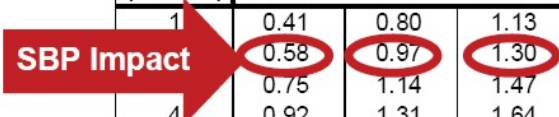


### Shape-Based Pricing

These changes are being classified as Shape-Based Pricing. Because of their shape differences, letters, flats and parcels will now all be priced differently because they are all handled and processed differently.

Weight Not Over (ounces)	Current Rates		
	Letter	Flat	Parcel
1	\$0.39	\$0.52	\$0.52
2	0.63	0.63	0.63
3	0.87	0.87	0.87
4	1.11	1.11	1.11
5	-	1.35	1.35
6	-	1.59	1.59
7	-	1.83	1.83
8	-	2.07	2.07
9	-	2.31	2.31
10	-	2.55	2.55
11	-	2.79	2.79
12	-	3.03	3.03
13	-	3.27	3.27
Postcards \$0.24			

Weight Not Over (ounces)	May 2007 Rates		
	Letter	Flat	Parcel
1	0.41	0.80	1.13
2	0.58	0.97	1.30
3	0.75	1.14	1.47
4	0.92	1.31	1.64
5	-	1.48	1.81
6	-	1.65	1.98
7	-	1.82	2.15
8	-	1.99	2.32
9	-	2.16	2.49
10	-	2.33	2.66
11	-	2.50	2.83
12	-	2.67	3.00
13	-	2.84	3.17
Postcards \$0.26			



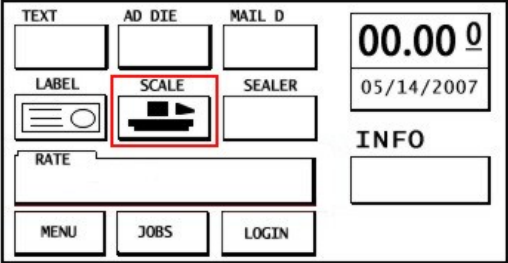
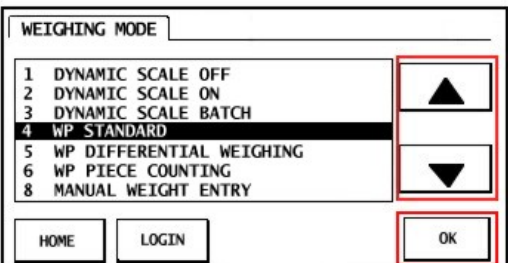
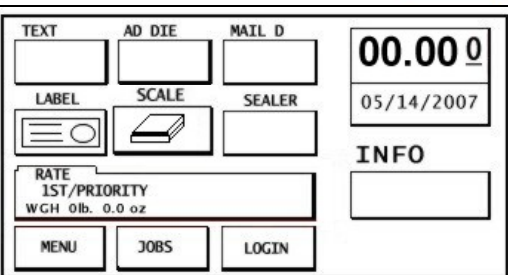
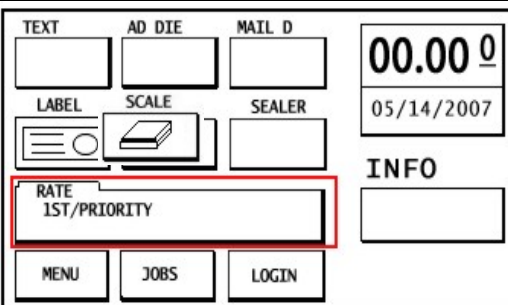

Mail Type		Specifications		Image
LETTER		Minimum	Maximum	
	Length	5"	11 1/2"	
	Height	3 1/2"	6 1/8"	
	Thickness	.007"	1/4"	
	Weight		3.5 oz. Greater than 3.5 oz. use Flat size rates	
FLAT (Large Letter)		Minimum	Maximum	
	Length	Greater than 11 1/2"	15"	
	Height	Greater than 6 1/8"	12"	
	Thickness	Greater than 1/4"	3/4"	
	Weight	Greater than 3.5 oz	13 oz. Greater than 13 oz. use Priority	
PARCEL		Minimum	Maximum	
	Length + Girth		Cannot exceed 108" (Parcel Post cannot exceed 130")	
	Weight		13 oz. Greater than 13 oz. use Priority	
	Length = The longest side of the parcel. Girth = The measurement around the thickest part of the parcel.			
CARD		Minimum	Maximum	
	Length	3 1/2 "	4 1/2	
	Height	5"	6	
	Thickness	.007"	.016"	

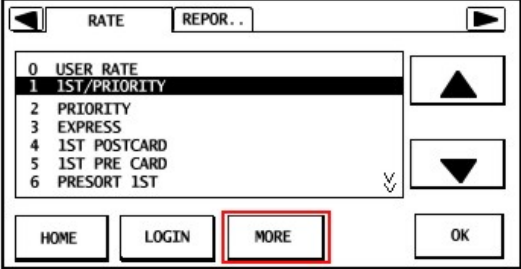
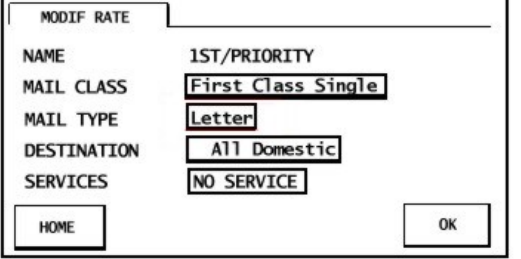
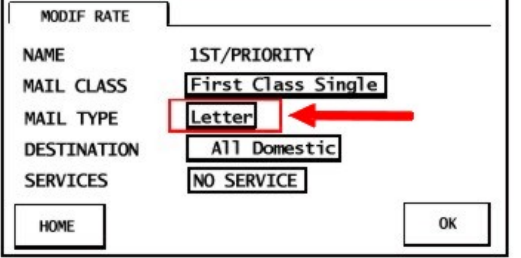

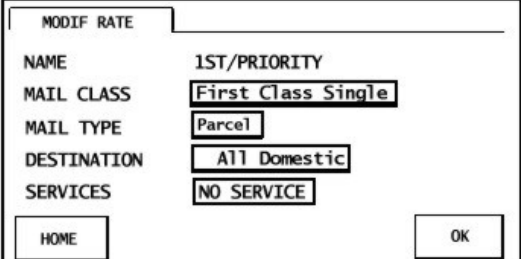
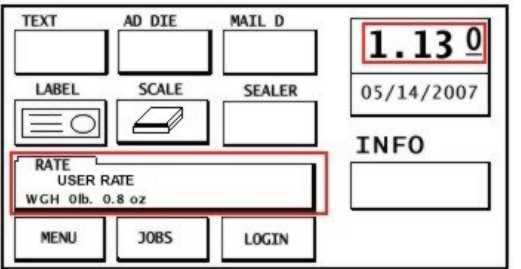
### Processing Your Mail:

There are 5 basic steps to running mail:

1. Determine Mail Type
2. Select Scale Type
3. Select Mail Class

- 4. Select Mail Type
- 5. Process Your Mail

Step	Action	Image
<b>1</b>	<b>Determine Mail Type</b>	
	Determine your mail type using the chart above and presort mail.	
<b>2</b>	<b>Select Scale Type</b>	
A	Press the SCALE box in the center of the main screen.	 <p>The screenshot shows the main interface with buttons for TEXT, AD DIE, MAIL D, LABEL, SCALE, SEALER, RATE, MENU, JOBS, LOGIN, and INFO. The SCALE button, which features a scale icon, is highlighted with a red rectangular box.</p>
B	Highlight your scale type using the arrows and press OK. Note: We have selected WP STANDARD in this example.	 <p>The screenshot shows the 'WEIGHING MODE' menu with a list of options: 1 DYNAMIC SCALE OFF, 2 DYNAMIC SCALE ON, 3 DYNAMIC SCALE BATCH, 4 WP STANDARD (highlighted), 5 WP DIFFERENTIAL WEIGHING, 6 WP PIECE COUNTING, and 8 MANUAL WEIGHT ENTRY. Navigation arrows and an OK button are also visible.</p>
	The scale you have selected will appear in the SCALE box.	 <p>The screenshot shows the main interface where the SCALE button now displays a scale icon and the text 'WP STANDARD'. The SCALE button remains highlighted with a red box.</p>
<b>3</b>	<b>Select The Mail Class</b>	
A	Press the Rate box below the scale box.	 <p>The screenshot shows the main interface with the RATE box, which contains '1ST/PRIORITY', highlighted with a red rectangular box.</p>
B	You will see a list of pre-defined rates. Use the arrow buttons to highlight "1ST/PRIORITY".	 <p>The screenshot shows the 'RATE' menu with a list of options: 0 USER RATE, 1 1ST/PRIORITY (highlighted), 2 PRIORITY PARCEL, 3 EXP P-A PARCEL, 4 1ST POSTCARD, 5 1ST PRESORT CARD, and 6 1ST PRESORT LETTER. Navigation arrows and a MORE button are also visible.</p>

C	<p>After highlighting "1ST/PRIORITY" select "MORE".</p>	
<b>4 Selecting The Mail Type</b>		
	<p>Note: In the "MODIF RATE" screen the details of the selected rate will be displayed.</p>	
A	<p>Press the box to the right of "MAIL TYPE" to select the desired mail type.</p>	
B	<p>From the "MAIL TYPE" screen, select your desired mail type then press "OK".</p> <p>Note: Mail type was previously determined from chart above in Step1. In this example we used PARCEL.</p>	
C	<p>Now the desired mail type is displayed in the box to the right of "MAIL TYPE". Press OK to accept the rate.</p>	
D	<p>"USER RATE" will now be displayed in the Rate box from the main screen and set for processing mail at the selected rate.</p> <p>Note: If you have a dynamic scale, the price and weight will not be displayed until the mail is run.</p>	
<b>5 Process Your Mail</b>		
	<p>Press the START/STOP button to begin.</p>	