

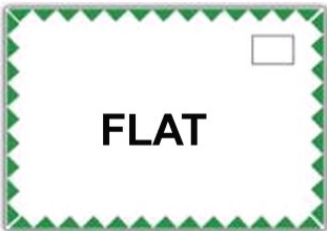


How The Rate Change & Shape-Base Pricing Effect Your Mailing

SE-37, SE-57, SE-67

USPS Rate Change May 14 2007

The USPS rate change takes effect May 14, 2007. The new rate change is much different than any previous rate change. Instead of simply increasing postage rates based on mail class and weight, they are now calculating postage based upon the class, size, shape and thickness of the mail, in addition to the weight.

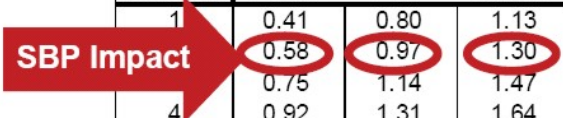


Shape-Based Pricing

These changes are being classified as Shape-Based Pricing. Because of their shape differences, letters, flats and parcels will now all be priced differently because they are all handled and processed differently.

Weight Not Over (ounces)	Current Rates		
	Letter	Flat	Parcel
1	\$0.39	\$0.52	\$0.52
2	0.63	0.63	0.63
3	0.87	0.87	0.87
4	1.11	1.11	1.11
5	-	1.35	1.35
6	-	1.59	1.59
7	-	1.83	1.83
8	-	2.07	2.07
9	-	2.31	2.31
10	-	2.55	2.55
11	-	2.79	2.79
12	-	3.03	3.03
13	-	3.27	3.27
Postcards \$0.24			

Weight Not Over (ounces)	May 2007 Rates		
	Letter	Flat	Parcel
1	0.41	0.80	1.13
2	0.58	0.97	1.30
3	0.75	1.14	1.47
4	0.92	1.31	1.64
5	-	1.48	1.81
6	-	1.65	1.98
7	-	1.82	2.15
8	-	1.99	2.32
9	-	2.16	2.49
10	-	2.33	2.66
11	-	2.50	2.83
12	-	2.67	3.00
13	-	2.84	3.17
Postcards \$0.26			



Mail Type	Specifications			Image
LETTER		Minimum	Maximum	
	Length	5"	11 1/2"	
	Height	3 1/2"	6 1/8"	
	Thickness	.007"	1/4"	
	Weight		3.5 oz. Greater than 3.5 oz. use Priority	
FLAT (Large Letter)		Minimum	Maximum	
	Length	Greater than 11 1/2"	15"	
	Height	Greater than 6 1/8"	12"	
	Thickness	Greater than 1/4"	3/4"	
	Weight	Greater than 3.5 Oz	13 oz. Greater than 13 oz. use Priority	
PARCEL		Minimum	Maximum	
	Length + Girth		Cannot exceed 108" (Parcel Post cannot exceed 130")	
	Weight		13 oz. Greater than 13 oz. use Priority	
	Length = The longest side of the parcel. Girth = The measurement around the thickest part of the parcel.			
CARD		Minimum	Maximum	
	Length	3 1/2 "	4 1/2 "	
	Height	5"	6	
	Thickness	.007"	.016"	

Processing Your Mail:

If necessary, install the new labels onto the scale keypad.

There are 3 basic steps to running mail:

1. Determine Mail Type
2. Select Mail Type

3. Process Your Mail

Step	Action	Image						
1	Determine Mail Type							
	Determine your mail type using the chart above.							
2	Select Your Mail Type – Letters							
B	Press 1 st /PRIORITY (Key 7) on the keypad.							
	The following screen will display.							
Select Your Mail Type - Flats, Parcels, Cards								
A	Press USPS 1 st FLT/PARCEL (Key 6) on the keypad.							
B	The following will display. Select your First Class Mail subclass from the following: - Flat - Parcl - Card							
C	After you make your selection, one of the following screens will display:	<table border="1"> <thead> <tr> <th>Flat</th> <th>Parcel</th> <th>Card</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> <td> </td> </tr> </tbody> </table>	Flat	Parcel	Card			
Flat	Parcel	Card						
3	Process Your Mail							

	Place your mail on the scale.
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	The scale will calculate the correct rate for the Mail Class Selected.
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